

Voit Real Estate Services

Mitch Zehner

Executive Vice President

Beginning his career in 1984, Mitch is recognized as one of Orange County's top producing commercial brokers. His expertise is in Institutional leasing and sale assignments, tenant representation and investment sales. Mitch has completed many of Orange County's largest sales and lease transactions, as well as some of the largest investment acquisitions and dispositions. To date, he has sold or leased over 30 million square feet since 2000. Mitch's regional focus is Orange County and the Inland Empire.

EDUCATION

B.S. in Finance, B.S. in Management, Honors Student, 1982
California State University, Fullerton – Fullerton, California

PROFESSIONAL AFFILIATIONS

National Association of Industrial and Office Properties (NAIOP), Member
American Industrial Real Estate Association (AIR), Member
Corporate Facilities Advisors (CORFAC), Member
Voit Advisory Committee, Member
CSUF Board Member

AWARDS & ACCOMPLISHMENTS

*Distinguished as "Commercial Real Estate Stars" by *OC Metro Cover Story*
October 2005
*Defined as "Premiere Team" by brokerage competitors
*Voit Top 10 Producer Award, company wide – from 1988 to 2008
*Voit Top 10 Producer Award in Anaheim Metro Office – from 1988 to 2008
*Voit #1 Producing Team in Anaheim Metro Office - 1996, 1997, 1999 to 2008
*2009 Largest Landlord Rep. YTD in Anaheim (100,000 sq.ft.)
*2009 Largest Office Sale YTD in Costa Mesa (180,202 sq.ft.)
*2007 Largest Landlord Rep. Vacant Industrial Sale in Anaheim (276,825 sq. ft.)
Per *Orange County Business Journal*
*2006 Largest Urban Residential Reuse Land Assemblage in Anaheim's
Platinum Triangle (56 acres)
*2005 Largest Office Investment Sale in Orange County (\$68.5 Million)
Per *Orange County Business Journal*

DEFINING TRANSACTIONS

Minka Lighting: 650,000 sq.ft. transaction – Tenant Rep. West Coast Distribution Center Build-to-Suit in Inland Empire

GE Plastics: 350,000 sq.ft. transaction – Tenant Rep. 10 Year Lease with Majestic Realty Corp. Inland Empire

AMB Property Co.: 203,000 sq.ft. transaction – Investment Sale / Corporate lease back of industrial building in Mid Counties Los Angeles

Lowe Enterprises: 380,000 sq.ft. transaction – Development / Landlord Rep. 20-buildings, new industrial development

Voit Development: 585,000 sq.ft. transaction – Development / Landlord Rep. 22-building industrial park development of former Unocal / Tosco Phillips Petroleum site in Brea.

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Voit

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