

Voit Real Estate Services

Kevin J. Higgins, SIOR

Senior Vice President

PROFESSIONAL EXPERIENCE

As a senior vice president, Mr. Higgins has over 24 years commercial real estate experience and is a 40 year resident of Las Vegas.

SIGNIFICANT ASSIGNMENTS

Mr. Higgins has been exposed to all phases of commercial real estate and his experience encompasses all aspects of investment sales and development, from speculative business parks and build-to-suits, including consulting, land sales, development, planning, and leasing. He represents tenants, users, investors and developers on local and national levels.

MAJOR CLIENTS

CIP Real Estate	Operating Engineers Pension Fund
Magnum Opus Development	Industrial Development International
Koll Real Estate Group	Station Casinos
EJM Development	Fertitta Enterprises
Prologis	Gordon Gaming
Levi Strauss	Northwestern Mutual
DP Partners	Hedley Construction
Thomas & Mack Development	Centra Realty Corporation
Venture Commerce Center	Insight Development
Home Depot	General Electric

PROFESSIONAL AFFILIATIONS

- ◆ SIOR President 2009 & 2004
- ◆ NAIOP President 2003
- ◆ NAIOP Board of Directors, Nevada Chapter 1998-2008
- ◆ SIOR Board of Directors 1999-2009
- ◆ Founding member of the Nevada Chapter of Society of Office and Industrial Realtors (SIOR)

COMMUNITY SERVICE

- ◆ Member of Board of Trustees for the Catholic Charities of Southern Nevada

ACHIEVEMENTS

- ◆ **The #1 Broker within Voit Commercial Brokerage company wide in 2007, 2006, 2005 & 2004**
- ◆ **NAIOP Nevada Chapter Industrial Brokerage Team of the Year 2008 & 2007**
- ◆ **NAIOP Nevada Chapter Industrial Broker of the Year 2006, 2003, 2001, 2000**
- ◆ The #1 Industrial Broker nationwide within CB Richard Ellis in 2000
- ◆ The #4 Broker nationwide for CB Richard Ellis in 2000
- ◆ The #2 Industrial Broker nationwide for CB Richard Ellis in 1994
- ◆ The #1 Industrial Broker in the CB Richard Ellis Las Vegas office in 2000, 1994 and 1992
- ◆ Member of the CB Richard Ellis "Colbert Coldwell Circle", 2000, 1995, 1994, 1990 representing the top 3% of the salesmen nationwide

EDUCATION

Mr. Higgins earned a Business Administration Degree, emphasis on Real Estate and Finance, from the University of Southern California

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Voit

Real people. Real solutions.™